



## *News Release*

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# **DGS Awards New Contract for eVA Statewide e-Procurement System**

*~ Award expected to bring enhanced user-focused features ~*

**RICHMOND, VA** – The Department of General Services (DGS) today announced it has awarded a new contract for the Commonwealth’s e-procurement system, eVA, to CGI. The new contract includes the transition to more user-friendly and cutting-edge procurement and reporting tools for state and local government users, businesses that supply goods and services, and public users who want to understand what public bodies are purchasing.

Virginia has long been recognized as having one of the most ambitious and successful state government procurement systems in the country. eVA has [received numerous accolades](#) for improving operational efficiencies for suppliers and buyers and reducing the costs of acquiring goods and services. It also has provided increased transparency through easy online tools that detail billions of dollars of current and past state agency purchases and the rules governing state procurement, as well as information necessary to enable small businesses to succeed, such as historical data, current solicitations and future business opportunities.

“This year we celebrate 20 years since eVA’s inception, and we continue to prioritize innovation to maximize transparency and efficiency in government purchasing,” said **Joe Damico, Director of DGS**. “eVA has been recognized as a best-in-breed tool that has brought proven savings to the Commonwealth and local governments, and we look forward to leveraging this new contract to make even more improvements to the system.”

DGS awarded the contract to the incumbent following an extensive procurement process that involved representatives from multiple state and local government bodies, as well as other

state and national purchasing officials. As part of the new contract, CGI will deliver the following:

- Enhanced shopping experience, including better catalog maintenance and buyer tools
- Improved supplier services, such as electronic order delivery, contracts, catalogs and improvement plans
- Enhanced collaboration between users and suppliers
- Increased standardization across functions to make it easier to use
- New smart routing and workflow functions to increase process efficiency

“We are transitioning eVA to the next level to deliver tools that are easy, intuitive, and streamlined,” said **Pete Stamps, Director of the DGS Division of Purchases and Supply**, which oversees eVA. “Our user base, both buyers and businesses, have been critical to the success of Virginia’s e-procurement program and we are excited to continue this journey together.”

“CGI is excited to extend our partnership with the Department of General Services, where together we will implement a new, market-leading, unified platform with a modern user experience for procurement functions based on a highly flexible and configurable model,” said **Lynne Bushey, CGI Senior Vice-President and U.S. Mid-Atlantic Business Unit Leader**. “The Commonwealth will realize increased savings and operational efficiencies by further driving the innovation that has positioned eVA as the national leader in government e-procurement for nearly two decades.”

Beginning in 2001, eVA replaced paper procurement transactions with an electronic solution that today is used by more than 11,000 state and local government users and over 100,000 businesses. Efficiency gains result in an overall reduction in the cost of doing business, and eVA provides around \$30 million in annual savings on items and services purchased by leveraging the Commonwealth’s collective buying power.

**About DGS:** DGS provides laboratory, procurement, real estate, and engineering and architectural services for state agencies, as well as fleet vehicle management, graphic design, surplus property disposal, and mail services at the seat of government. The agency also manages the facilities and grounds at Capitol Square.

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